

PLANET EXPAT IS HIRING A LEAD GENERATION INTERN FOR INTERNSHIP FROM 3 TO 6 MONTHS.

Date : 01/06/2016

**Job reference :** 160224-13428019

**Type of contract :** Internship

**Localisation :** London 00000, US

**Contract duration :** From 3 to 6 months

**Level of studies :** Bachelor's Degree

**Years of experience :**

**Company description :**

Planet Expat provides career-boosting paid internships in some of the most innovative and dynamic Start-ups in Latin America, Europe and the USA. We connect students with promising start-ups abroad through a program that allows them to gain valuable professional experience in international environments while being key contributors to innovative projects.

We are currently hiring for the company below:

"We are an innovative mobile adtech company. We have grown quickly since our inception from 4 people in a basement, to having over 70 staff in three offices in Europe, working with some of the world's most recognizable brands. Our tech is industry-leading, and we have a family of talented, hard-working and dynamic individuals that are the cornerstone of our success. We offer developers and publishers the highest monetization available in the market, increasing their CPM (cost per mille) and maximizing their revenue. Our founders are highly-experienced serial entrepreneurs, who successfully exited their previous venture.

We work with more than six hundred publishers and we count with clients in several countries in Europe, where we have run over five hundred campaigns. We have also closed our second round of funding, raising over three million euros within the first semester of 2015.

We are currently looking for a proactive and motivated intern to join our sales team, supporting us with our lead generation efforts in our London headquarters. You will help us generate new potential customers and will play a crucial role to close new deals. We are looking for someone with great research skills and strong willingness to learn about the tech industry. We want someone who is interested in joining a young, motivated and highly talented team in a fast-growing startup."

**Job description :**

Main Responsibilities:

- \* Conduct research on the Android app store
- \* Prospect and identify new potential companies
- \* Identify the right contact point within targeted companies
- \* Research and analyze contacts through social media
- \* Generate and pre-qualify new leads for their sales team
- \* Provide punctual help to their sales team

Contact:

- \* Planet Expat is managing the recruiting process
- \* Please apply at [www.planetexpat.org](http://www.planetexpat.org) and mention the reference: 160224
- \* Only applications received through the Planet Expat website will be considered (<http://planetexpat.org/apply/>)

Location:

- \* London, United Kingdom

Duration:

- \* Starting date: As soon as possible
- \* Duration: 6 months

Compensation:

- \* Salary based on profile

**Required profile :**

Required profile and skills:

- \* Fluent English
- \* Outstanding written and oral communication skills
- \* Great research skills
- \* Knowledge about the tech industry will be highly valued
- \* Autonomous and proactive
- \* Result-oriented and entrepreneurial-minded

**To apply :** <http://apply.multiposting.fr/jobs/3788/13428019>